



Letter from our President/CEO



As the books close on **The Loan Fund's 28th year** in operations, it is evident how fortunate we are to have such a dynamic group of supporters who enable us to make lasting economic change for families and communities across New Mexico.

In December, The Loan Fund surpassed **\$75 million** in affordable loans disbursed since inception. These loans helped New Mexico's small businesses and nonprofits secure **over 9,000 jobs**, along with spurring local economic activity and enabling essential community services.

On behalf of The Loan Fund's Board of Directors and Staff, I want to wish you, and all New Mexicans continued success, a Merry Christmas, and a Healthy Happy New Year.

Thank you very much for being a part of The Loan Fund's mission. We look forward to working with our clients and Mission Partners for decades to come to improve the social and economic conditions of our great state.

¡Mil gracias!



F. Leroy Pacheco
President/CEO

Quick Facts

- The Loan Fund's loan portfolio supports over 1,200 New Mexican jobs
- The businesses that we are helping generate over \$100 million in revenues annually
- 60%+ of borrowers are minority entrepreneurs
- 45% of borrowers are women entrepreneurs
- A majority of our borrowers are low or moderate income
- The Loan Fund was founded in 1989 by the New Mexico Conference of Churches to help alleviate poverty across New Mexico and has since made over \$75 Million in loans
- We are New Mexico's oldest and most experienced nonprofit community lending organization

[Learn More](#)

Client Success Stories



New Mexico woman brews up business with help from nonprofit lender

Hannah Johnson left Cedar Crest to get a biology degree, and after a stint in shorebird conservation, she returned to start a coffee shop in her hometown in the eastern Sandia Mountain foothills.

The owner of [Cabra Coffee](#), which opened in spring 2017, started making quality coffee at college. “My first job working in the industry was when I was going to school at the University of Puget Sound in Tacoma. It was just the coffee shop in the school, but we were getting coffee from a cafe in Seattle, and they would come down and train us. That’s where I first learned how to make coffee professionally.”

She needed startup capital. Because hers was a new business, she did not qualify at a traditional bank, but Patrick suggested [The Loan Fund](#), where Matt Loehman, a classmate from Hannah’s Albuquerque high school, worked as director of development and special projects.

Read more at [Las Cruces Sun-News](http://LasCrucesSun-News)

More Client Successes!

Three of our clients made Albuquerque the Magazine's 2017 "Best of The City" list!

Congratulations to Pop Fizz for Best Frozen Treats, Shear Madness for Best Kids' Haircuts, and La Salita Restaurant for Best Chile Rellenos!

See December/January issue of Albuquerque The Magazine for more details.



News From The Loan Fund



On Friday, December 15, Loan Fund Board member and Bank of the West Vice President Leslie Quade presented The Loan Fund with a \$10,000 contribution from her bank.

The Loan Fund thanks Bank of the West for their strong support of New Mexico's underserved small businesses!

Become A Resource Partner

Donate



Donate through PayPal or contact matt@loanfund.org for more Mission Partner and Investment information

We'd like to thank some our resource partners:

[USDA Rural Development](#)

[Small Business Administration \(SBA\)](#)

[NM Small Business Development Centers](#)

[NM Small Business Investment Corporation](#)



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